



PERSONNEL DATA SYSTEMS, INC.

342 MADISON AVENUE  
NEW YORK, N.Y. 10017 • (212) 627-1477

May 28, 1971

Mr. Roland E. Stewart  
Executive Director  
Business and Industrial Coordinating Council  
46 Branford Place  
Newark, New Jersey

Dear Mr. Stewart:

Our organization is being funded by the Office of Economic Opportunity to conduct a one year program in the placement of individuals into jobs. Based on our prior work with BICC as an effective community agency we are most interested in working with your organization in the placement and counseling parts of the proposed program.

We feel certain that the program will have a significant economic impact on employment and training opportunities in Newark. In order to facilitate performance of the program ADP-PDS is prepared to underwrite certain costs and operating expenses related to the program which may be incurred through BICC's activities.

Therefore ADP-PDS expects to assume all charges for computer time, data storage, supplies and terminals amounting to approximately \$40,000. In addition we expect to provide for manpower, SICL administration and counseling and placement of applicants, and job development and JOCL collection amounting up to approximately \$45,500.

These proposals totaling \$85,500 on our part are contingent on your ability to secure supporting funding from other sources.

Details as to methods, timing and payments to BICC can be worked out as soon as we have our formal notification to start work from CEO.

It is our sincere hope that BICC can obtain supplemental funding to undertake this program. To this end we are prepared to meet with and provide support in your discussions with potential funding sources.

Very truly yours,

Michael I. Youchah  
Vice President/Operations

